



120 Lumber Lane, Unit 15,
Tewksbury, MA 01876
978-851-0447 www.duraflow.biz

Duraflow Potential Distributor Questionnaire
Please complete and email the Form to info@duraflow.biz

Company _____ Date _____
Address _____ Phone _____
_____ Website _____
_____ Email _____
Contacts _____

Describe Products and Services Provided _____

Years in Business _____ Number of Employees _____
Annual Sales Volume _____

Key Full Time Employees	Titles/Functions/Contact Info
_____	_____
_____	_____
_____	_____
_____	_____

Target Markets/Industries Served	Key Products / Technology
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Application Focus Description
Industrial Process Water _____
Industrial Wastewater _____
Storm Water _____
Others _____

Municipal Wastewater _____
Drinking Water _____
Sea Water _____



120 Lumber Lane, Unit 15,
Tewksbury, MA 01876
978-851-0447 www.duraflow.biz

Engineering Capability Description

Number Engineering Personnel _____

Engineering Capabilities:

Process _____ Mechanical _____ Electrical _____
Drafting _____ Analytical Lab _____ Others _____

Manufacturing Capability Description

Manufacturing Location _____ Floor Space _____

Warehouses Locations _____ Floor Space _____

Number Manufacturing Personnel _____

Manufacturing Capabilities:

Steel Fab _____ Plastic Fab _____ Piping _____
Wiring/PLC _____ Panel Fab _____ Others _____

Service Capability Description

Geographic Coverage Areas _____

Number Service Personnel _____

Service Capabilities:

Chemical _____ Mechanical _____ Engineering _____
Electrical _____ Others _____

% of total revenue generated by service _____

<u>Customer References</u>	<u>Years</u>	<u>Product Description</u>
Name _____	_____	_____
Location _____	_____	_____
Name _____	_____	_____
Location _____	_____	_____
Name _____	_____	_____
Location _____	_____	_____
Name _____	_____	_____
Location _____	_____	_____